



JLT International Network: A World of Difference

The JLT International Network is a combination of owned, partly owned and non-owned broking and employee benefit consultancy operations in over 130 countries worldwide.

With a service model that is robust yet flexible, our clients have complete control of their insurance programmes and the ability to use the JLT International Network in a way that best suits their objectives and requirements.

Our unique approach to insurance broking creates an innovative and adaptable proposition to our Worldwide client base. Active management by JLT ensures the Network operates with flexibility and provides the highest quality of service to clients, setting us apart from our competitors.



JLT Globally

Jardine Lloyd Thompson Pty Ltd (JLT) is a wholly owned subsidiary of Jardine Lloyd Thompson Group plc (the Group). Quoted on the London Stock Exchange the Group is the largest UK and European based broker and is responsible for over £4 billion of client premium. With offices spanning 6 continents, the value we create is driven through the personal determination of our 6,500 highly motivated and skilled people.

Global Service Teams

Multi-lingual management teams in London, Paris and Asia act as 'knowledge centres' providing a reference point for JLT's service teams globally, the JLT International Network and our clients.

Knowledge of local insurance customs and practices, including legislation and technical matters is key to successful programme design and effective administration. JLT's specialists ensure matters such as policy issuance, statutory taxes and premium allocation/payment are managed in accordance with the regulations of each country our clients operate in.

The JLT International Network works for companies with global programmes who need local service for their subsidiaries around the world.

Our Partners

The JLT International Network Partners sit at the core of the JLT International Network. SIACI SAINT HONORE, GrECo Group, Ecclesia Group and JLT, have an exclusive trading agreement encompassing compatible branding and alignment for mutual development of all insurance, reinsurance and employee benefits activities.

Network Members

Our non-owned JLT International Network members in the rest of the world are chosen for their knowledge, quality of work, reputations and strength in their domestic market-place. The majority of these relationships are longstanding and demonstrate a track record of high-quality service and their ability to work effectively as part of the JLT International Network. Relationships are constantly monitored and managed to ensure the highest standards are maintained for our clients.

JLT Australia Global Service Team

The difference at JLT is our dedicated specialist team who service clients with all, or part, of an insurance programme managed under global insurance or support service directives.

We recognise that with increasing globalisation multinational companies require a broker to:

- work more efficiently within global programmes to minimise our clients time responding to general or daily insurance matters
- provide comprehensive insurance market capabilities for all local insurance requirements
- ensure ongoing compliance with regulatory requirements across multiple jurisdictions
- provide outsourced risk management solutions that support specific or holistic programs to compliment the businesses needs

Our value proposition is to provide clients increased confidence to manage and develop their business by delivering integrated risk and insurance solutions tailored to meet their needs today, and into the future.



Client Service

At the core of our service proposition is a high level of knowledge in the management of global insurance programmes and of different countries' legal requirements and practices. Together with our flexible style this creates a better service experience – reducing the time our clients spend devising, implementing and managing their insurance programme.

We drive outcomes which are valued by our clients including:

- Protection of your people, assets, income and liabilities
- A thorough and relentless focus on cost minimisation
- Delivery of proactive and consistent service and advice

To deliver these benefits JLT:

- Develops an in-depth understanding of our clients businesses
- Identifies and analyses client's risk exposures
- Assesses how those risks are currently being managed
- Reviews risk and insurance options
- Works with clients to develop a flexible customised strategy

Our flexible service model and style is adapted to meet each clients individual needs





JLT: A Specialist Broker

Our difference is our people, who are specialists with vast experience in their industry sector and have a deep understanding of the key industry and risk factors that affect our clients.

By focussing on clearly defined industry and risk sectors we are a strong global market performer with a distinctive culture and style of service that gives our clients the power of choice.

- Aerospace
- Community & Lifestyle
- Construction
- Employee Benefits
- Energy
- Food & Beverage
- Transport & Logistics
- Manufacturing
- Marine
- Mining
- Primary Industry
- Professional, Executive & Financial Risks
- Real Estate
- Retail
- Risk Management Consulting
- Technology
- Trade Credit
- Workers Compensation & Workplace Assistance Programs

Our focus benefits clients through improved insurance coverage and risk management practices and the creation of ever more innovative insurance solutions, facilities and products.

Contact

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