

# Professional & Executive Risk Services

Distinctive. Choice.



**Professional & Executive Risk Services (ProEx)** is a specialty division of Jardine Lloyd Thompson Pty Ltd (JLT) providing dedicated insurance broking services to financial institutions, professional services firms and major corporate clients. Our strength is our expertise in identifying, analysing, negotiating and managing the following financial lines insurances:

- professional indemnity
- directors' and officers' liability
- crime
- investment managers insurance
- trustees liability
- prospectus liability
- employment practices liability
- warranty and indemnity insurance

ProEx is uniquely placed to provide professional and executive insurance broking services to its clients.

## Your unique needs.

**Financial Lines Insurance solutions must be tailored to be effective** as risks differ from industry to industry and from corporation to corporation within a particular industry. ProEx will work with you to develop a bespoke solution to meet your unique needs.

**We start by gaining an understanding of your business, your exposures and risk appetite** to determine what matters the most to you and to your business. Combined with our intimate knowledge of professional and executive risks facing corporations, this enables us to communicate your true risk profile to insurers. By providing insurers with confidence, our approach allows ProEx to achieve more competitive and appropriate policy terms than would otherwise be realised.

**You will achieve greater programme, marketing and service efficiencies** as we follow fundamental processes that have been developed through our years of market and client experiences.

As part of the process ProEx will:

Agree a timetable with you that deals effectively with renewal and other services and takes into account your internal reporting requirements;

Assist you with preparation of a submission which accurately and truly presents your risk profile;

As your risk advocate, ensure your risks are fully understood by insurers; and

Present you with alternatives so you are able to make decisions on a fully informed basis

At JLT, ProEx is just one of the specialty teams. Our combined expertise ensures our clients receive competitive, comprehensive insurance solutions that are tailored to their individual needs and risk profile.

### Your insurance needs extend beyond an annual policy renewal.

We understand that and know that excellent service is the key to a successful partnership. Our team has a flat professional structure which is designed so that senior brokers provide personal service to each of our clients. A team of brokers works with each client to ensure the highest quality of service is accessible and is provided on a continuous basis.

### Your service team maintains responsibility for management of claims.

In addition to acting as your insurance broker, ProEx will also act as your claims advocate with the insurer. There is no disconnect between the range of services your insurance broking service team will provide. Our team has significant claims management experience and will work with you to ensure you get your cover entitlement in a timely manner.

**ProEx is the appointed insurance broker to leading organisations within the insurance industry itself, including Australia's major listed insurance companies, confirming its position as Australia's professional and executive risks insurance broker of choice to informed clients.**

## Our Clients.

Our client base is diverse but features those companies who seek ultimate protection for their professional and executive risks.

We are proud to work with publicly listed general insurance companies and financial institutions, medical-related services companies, leading law firms, accounting and business advisory firms, listed and private financial services companies and residential and commercial property firms, amongst others.

## About ProEx.

We focus on delivering exceptional service and quality outcomes for our clients.

The ProEx team has significant experience and expertise in the broking of professional and executive risks insurance and will work with you to understand and deliver a specific solution designed around your unique needs.

All our senior brokers have years of experience, working on a day to day basis in the Australian professional and executive risks insurance market. They have experience in advising clients through a range of insurance market conditions and, most critically, hard market conditions.

This practical experience is supported by a range of technical qualifications from law to economics to finance and insurance.

ProEx is a nationally integrated team with representation throughout Australia. As part of Jardine Lloyd Thompson Group Plc, we have seamless access to the wholesale insurance broking resources of JLT's specialist professional and executive risks team in the London insurance market.

Services are able to be provided to those clients whose insurance programmes are placed in the London insurance market, on a co-ordinated, consistent and controlled basis, with the same quality controls and service standards evident both locally and in London.

As a specialist division within a major international insurance broking house we are able to offer the best combination of personal, dedicated, service with international representation and a significant presence in global insurance markets.

For more information please refer to the JLT websites  
[www.jlta.com.au](http://www.jlta.com.au), [www.jlta.com.au/proex](http://www.jlta.com.au/proex) and [www.jltgroup.com](http://www.jltgroup.com)

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